

# GoldMine® Plus Accounting



Increase productivity with an integrated view of financial and customer information.

GoldMine® Plus Accounting for use with QuickBooks® provides seamless front- and back-office data integration with the best-selling accounting application from Intuit Inc.

Customer relationships are the single most important contributor to your bottom line. Every interaction with a customer has an impact on sales, expenses or inventory.

Your sales staff needs financial information such as credit limits, terms and balances to effectively manage customer relationships. But accessing accounting systems can be difficult, and the data is often not useful.

Now GoldMine Plus Accounting connects front- and back-office data to provide one unified view for all transactions that relate to a given account. Designed to integrate separate, unrelated systems for customer, sales, accounting and operational data, GoldMine Plus Accounting puts vital information about customers and suppliers just a mouse click away.

With GoldMine Plus Accounting, customer-facing employees enter information only once, which saves work, reduces errors and speeds response times. They no longer need QuickBooks to get the same accounting access they used to get only from complex enterprise systems or expensive customized solutions.

When salespeople can consistently access complete, up-to-date information about their prospects and customers, they can focus on results and close more sales.

## GoldMine Plus Accounting allows you to:

- Maintain consistent data across your sales and accounting systems.
- Store, view and update fields in GoldMine® with data from QuickBooks.
- Synchronize financial data with other GoldMine users.
- Execute Automated Processes™ in GoldMine based on data synchronized from QuickBooks.

## New features for GoldMine Plus Accounting 3.0 include:

- Simplified contact linking
  - Easily synchronize and link matching contacts from the GoldMine and QuickBooks database using the Microsoft® Windows® service-based synchronization engine.
- Increased financial visibility
  - Share contacts' financial information such as credit limit, terms and balances with remote GoldMine users.
- Faster transaction synchronization
  - See associated financial transactions on the History tab within GoldMine without opening QuickBooks.
- Improved information consistency
  - GoldMine users who receive contact information through synchronization also gain access to related financial information from QuickBooks.

From the creators of award-winning GoldMine® and HEAT® software.



**GoldMine users can view:**

- Invoices and drill down to view specific invoices, details and status
- Credit information, including the amount currently available
- Current outstanding balances
- Payment terms for each account
- Purchase orders and drill down to view specific orders and status



GoldMine users can select which QuickBooks transactions they want moved over to GoldMine.



Discrepancies between GoldMine and QuickBooks data are automatically identified for easy correction.

**System Requirements**

Please note that requirements vary by implementation. Contact your FrontRange Solutions representative for more information.

**Technical Requirements**

- Operating System: Microsoft Windows 2000 (Service Pack 1 or higher) or Windows XP (Home or Professional)
- Application RAM: minimum of 32 MB (128 MB recommended)
- System RAM: minimum of 256 MB (512 MB recommended)
- QuickBooks Application: QuickBooks Pro/Premier 2003-2005, QuickBooks Pro/Premier Canadian 2004 and above, QuickBooks Enterprise Edition 2004 and above
- GoldMine Application: GoldMine or GoldMine® Corporate Edition (version 6.5 or higher)—the QuickLink component requires GoldMine or GoldMine Corporate Edition 6.7 or higher

**Important:** QuickBooks Pro/Premier/Enterprise and GoldMine or GoldMine Corporate Edition (6.5 or higher) must be installed on any system where the GoldMine Plus Accounting system for the Windows synchronization engine or the QuickLink module will be used. GoldMine users who will be viewing financial data in GoldMine only do not need to have QuickBooks or GoldMine Plus Accounting installed. GoldMine Plus Accounting is not compatible with any earlier versions of the GoldMine or QuickBooks products, and it is not compatible with Quicken®.\*

To find a partner in your area or to learn more about GoldMine Plus Accounting, please call FrontRange Solutions at **800.776.7889** or visit **www.frontrange.com**.

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Sales, Marketing & Relationship Management

Customer Service

Communication Management

Infrastructure Management

IT Service Management

